### Overcoming Barriers To Shared Decision Making

May 18, 2015 1:00p.m. t2:30p.m. ET

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### Presenters and moderator disclosures

The following presenters and moderator have no financial interest to disclose:

### Learning

## Barriers ToShared Decision Making & Œ } u š Z WPešsþevtšvæ•

France Légaré, B. Sc. Arch, MD, PhD, CCFP, FCFP Canada Research Chair in Implementation of shared decision making in Primary Care Laval University (Québec)





## Relevant Financial Relationships None

### Learning objectives

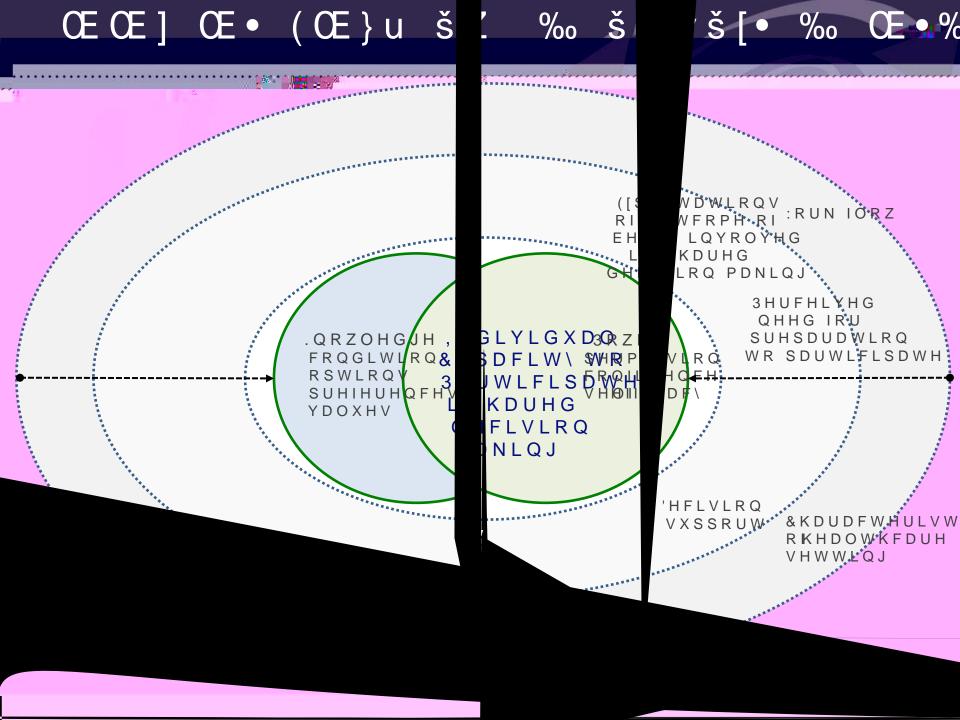
- `Identify key barriers to shared decision making DM) from the \mathscr{k} \text{§} bective.
- Describestrategies for overcoming barriers to implementing shared decision making frothe patient perspective.

### Plan

### Shared decision making (SDM)

- `Interpersonalandinterdependent process
- Recognizes that a decision is required
- Highlights best available evidence about risks and benefits of each option
- `dl•]vš} }μvššZ ‰Œ}À] Œ[• Pμ]
  values and preferences (patient specific)

# What Are the Barriers To Shared Decision Making as Perceived by Patients?



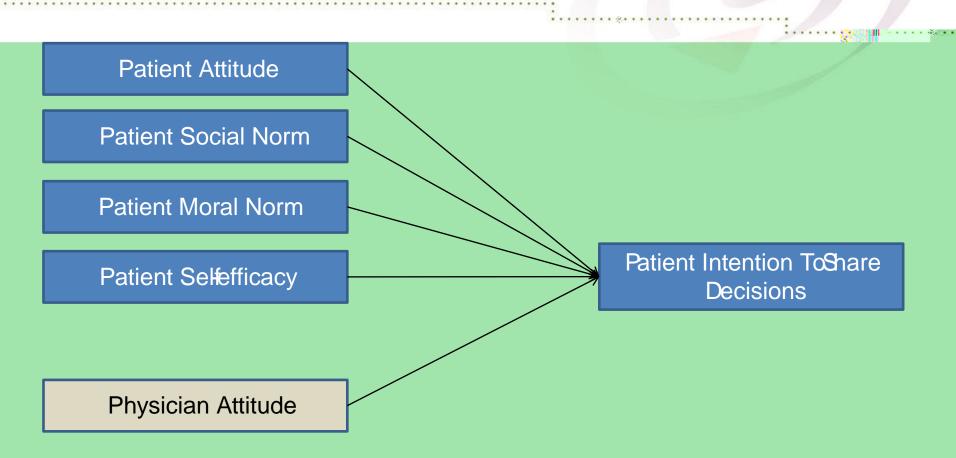
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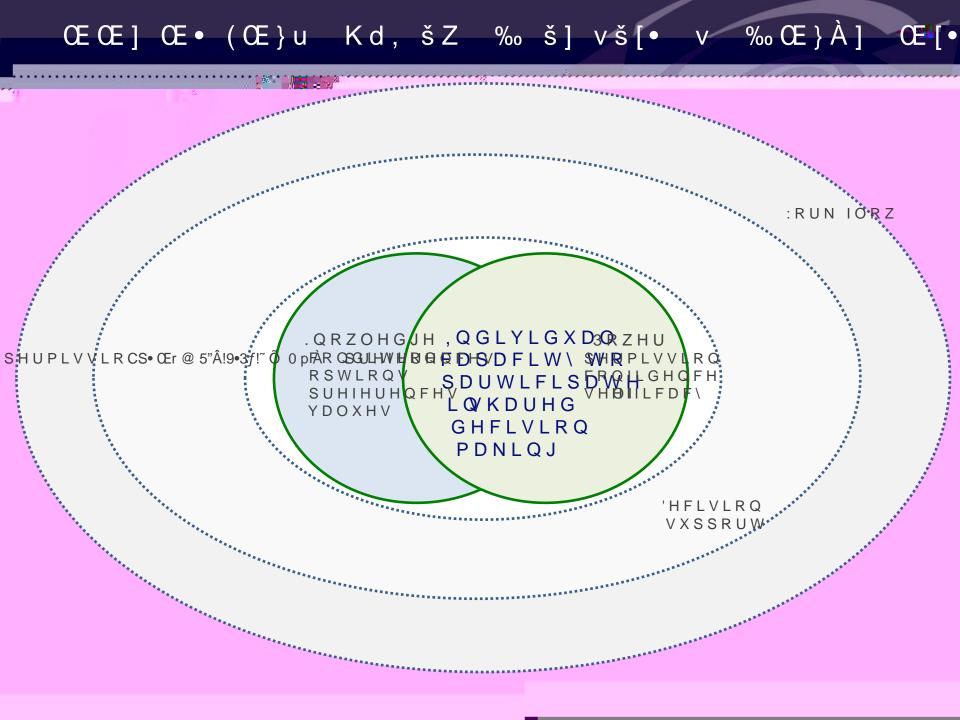
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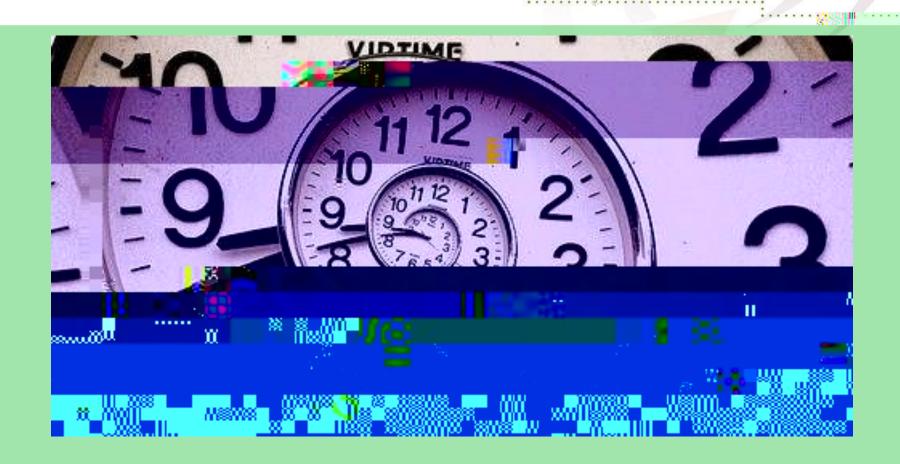
### Provider attitude influences intention of patients to share decisions





### Some of These Barriers Are Myths!

### It takes too much time!



### t }v[š[lv}ÁJ



9 trials:

7: No difference erence

### Not everyone wants this!

### At least some people do!

- About 26% to 95% of patients with a median of 52%, would prefer a more activerale.
- `Timetrend:

f50% of studies befor 2000 compared to

f71% of the studies from 2000 anater

Although clientparticipation is linked to favorable client outcomes, the most vulnerable patients (low SES, elderly, immigrants) are less likely to ask for it, and providers are less likely to offer them to share decisions.

Kiesler DJ, Auerbach SM, 2006 Chewning B, et al. 2012 Hibbard JH, Greene J. 2013

### Not everyone can do this!

### SDM translates into specific behaviors that are modifiable in patients and providers

#### **Essential behaviors**

- xDefine/explain problem
- xPresent options
- xDiscuss pros/cons (benefits/risks/costs)
- xDiscuss patient values/preferences
- xDiscuss patient ability/selfficacy
- xPresent doctor knowledge/recommendations
- Check/clarify understanding
- xMake or explicitly defer decision
- xArrange followup

# What Can Be Done To Address Barriers To Shared Decision Making as Perceived by Patients?

Effective interventions for addressing barriers to shared decision making exist (n=39 trials)

### Patient decision aids are needed!

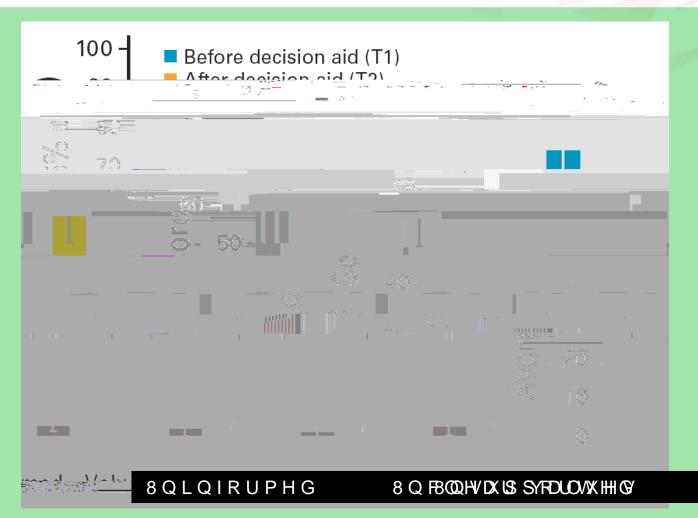
### Improve decision quality Á ] š Z Y

- 9 13% higher knowledge
- 9 82% more accurate risk perception
- 9 51% better match between values & choices

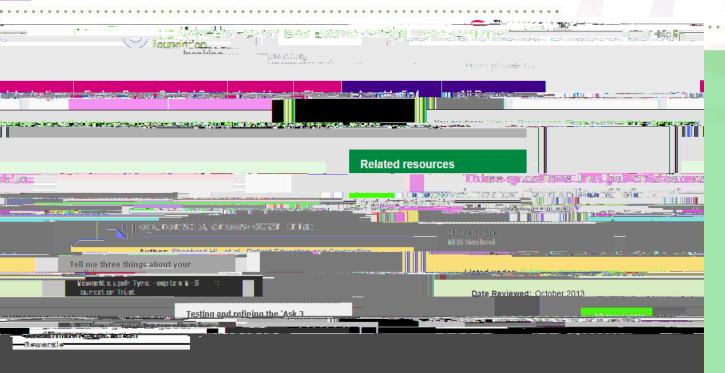
- 96% reduced decisional conflict
- 9Helps undecided to decide (41%)
- 9Patients 34% less passive in decisions
- 9 Improved patientpractitioner communication(7/7 trials)
- 9Potential to reducever-use
  - 9-20% surgery
  - 9-14%PSAt prostate screening
  - 9-27% Hormone replacements

### Patient decision aids may not be enough!

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### Public campaign to raise awareness is effective



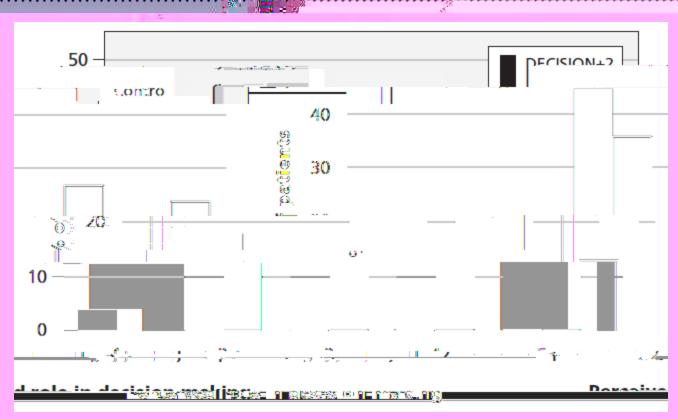
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- LLOYD, A. & al. 2013 Patchy 'coherence': using normalization process theory to evaluate a multifaceted shared decision making implementation program (MAGIC). Implement Sci, 8, 102.

### Training of providers is needed!



### Combined with patient decision aids





- 1. I made the decision alone.
- 2.

### Key messages

- To fully reach patiententered care, patients need support to participate in decision making.
- Shared decision making is a process whereby patients are supported to make decisions.
- Facilitators to shared decision making:

```
fPatient decisionaids
```

fDecision coaching

fPublic awareness campaigns

fTraining of health professionals

fTargeting patients and providers is needed

#### **Citations**

ChewningB, BylundCL, Shah B, et al. Patient preferences for shared decisions: a systematic review. Patient EducCouns 2012 Jan;86(1):98. PMID: 21474265.

CouëtN, Desroches, Robitaille H, et al. Assessments of the extent to which health providers involve patients in decision making: a systematic review of studies using the OPTION instrument. Health Expect. 2013 Mar 4. PMID: 23451939.

Hibbard JH, Greene J. What the evidence shows about patient activation: better health outcomes and car experiences; fewer data on costs. Health (Millwood). 2013 Feb;32(2):2074. PMID: 23381511.

JosephWilliams NElwynG, Edwards A. Knowledge is not power for patients: a systematic review and thematic synthesis of patienteported barriers and facilitators to shared decision making. Patellutc Couns 2014 Mar;94(3):29-809. PMID: 24305642.

KieslerDJ, Auerbach SM. Optimal matches of patient preferences for information, decisiant interpersonal behavior: evidence, models and interventions. Patentic Couns 2006 Jun; 61(3):31491. PMID: 16368220.

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### Citations, cont.

LégaréF, RattéS, Gravel K, Graham ID. Barriers and facilitators to implementing shared decision

### Thank you

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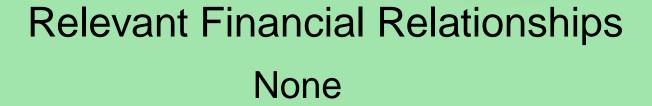
### Overcoming Barriers thated Decision Making

Primary Care Provider Perspectives

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### Learning objectives

- `Identify key barriers to shared decision maki(1890M) from the ‰ Œ } À ] Œ [• ‰ Œ ‰ š] À X
- Describestrategies for overcoming barriers to implementing shared decision making frothe ‰ Œ } À ] Œ Z ● ‰ Œ ● ‰

## We evaluated a demonstration of SDM

#### Objectives of evaluation

Identify barriers and facilitators to implementing shared decision making in primary care settings.

Develop options for evaluation and measurement of shared decision making performance.

#### Semi-structured interviews

23 leadersand clinicians rom all demonstration sites

10 patients from one site who had each received decision aid during the monstration

Protocol investigated facilitators and barriers to:

- f Engaging clinicians
- f Integrating decision aids into key operational tasks

We analyzed interview responses inductively for recurrent themes

Overworked physicians do not recognize decision opportunities and distribute decision aids eliably.

Site leaders who relied on physicianstigger the distribution of decision aids estimated only 10 to 30 percent of patients facinglecision opportunities eceived the corresponding decision aids.

Overworked physicians doot recognizedecision opportunities and distribute decision aidseliably.

^ ● o } v P havethephysicians in the middle of istributing decision

Overworkedphysicians do not recognize decision opportunities and distribute decision aid reliably.

#### Insufficient providertraining

f Recognizing decision opportunities and having polsticision aid conversations are skills providers mulstarn.

^ t found that physicians fethat they were already doing shared decisiomaking beforewe introduced the decision aids. Tou U ∱nět[really shared decision making when there isonly a15-minute appointment and ‰ š] v š • really engage in a conversation they

Overworkedphysicians do not recognize decision opportunities and distribute decision aidæliably.

#### Insufficient providertraining

f Recognizing decision opportunities and having possicision aid conversations are skills providers mulstarn.

Overworked

Overworkedphysicians do not recognize decision opportunities and distribute decision aidseliably.

Insufficient providertraining

#### Inadequateclinical information systems

- f Not able to track the full sequence of steps involvedshared decision making
- f Not able to integrate with decision aids

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^ o o } ( š Z ] v (} Œ u š] } v (Œ } u š Z € is off the chart. There is documentation that a decision aid Á • P] À v Y μ š v Ç š Z] v P (Œ } u š Z • μ } u ‰ o š o Ç • ‰ Œ š X_
```

## Solutions sites employed

Automatic triggers for decision aid distribution

f Trigger on patient age and gendefor screening)
Site leader:



## Solutions sitesemployed

#### Automatic triggers for decision aid distribution

- f Trigger on patient age and gendefor screening)
- f Triggeron specialist referrals (for surgical procedur)es
  - ‡ Relative greater focus of specialist visits may facilitate more reliable performance of postecision aid conversation.

Site leade W ^ / specialty clinic the [decision aids] are much more frequently discussed t is a bigger challenger the primary care practice because there may several things a patient wants to discuss the when you see a specialist, you see the total corn for % Œ š ] μ ο Œ ‰ μ

## Solutionssites employed

#### Automatic triggers for decision aid distribution

- f Trigger on patient age and gendefor screening)
- f Triggeron specialist referrals (for surgical procedur)es
  - ‡ Relative greater focus of specialist visits may facilitate more reliable performance of postdecision aid conversation.

#### Engage team members other thaphysicians.

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P š] všW 'Çt)Zμ [κŒ thé discoror Ç}μ }v [š P š chance to ask a lot of question in the force in and introduced me to [the decision aid]. She had a CD and a book about the Œ P Œφλίτε Y K (was interested in š Z š X _
```

Measuring the successfulness of implementing shared decision making vR-3(m)

## Vulnerability in later steps of SDM

Decision opportunity

## Measuring the successfulness of implementing shared decision making

Process measures should captuate stepsof shared decision making.

#### **Implications**

- f Major investmentswill be needed to develop and improve educational, operational, and informatisystems.
- f Payment reform may be necessary.

#### **Implications**

Achievingshared decision making will \( \mu \ \mu \] \( \mu \) \(

There are nodata yet on the successfulnes of shared decision making in medical home implementations.

- f ^Y μ Œ μ ‰ ο Æ ο \_ }ÆbiMæyŒ Øa thŒ Øell Œ W implies that many other capabilities are present and functioning.
- f Given the degree of difficulty, expect some disappointments as practices figure out how to dthis.
- f Watch the measures in this spacestributing decision aids is not sufficient to guarantee that hared decision makings occurred.

#### **Implications**

Achieving shared decision makin (ξ) ] o o Œ (μ]Œ ^ v } ‰ Œ š] v P • Ç • š u • \_ (p)æctiæsŒ] u Œ Ç C

There is nodata yet on successfulness shared decision makingin medical homeimplementations.

Key issue for policy makers: How high to set the bar for ] ] v P Á Z š } μ v š • • 'in 's har the bar for making

- f Lower bar:Countor rate of decision aid distribution
- f Higher bar: A-or-noneprocess measures including all steps of shared decision making

#### Thank you

Mark Friedberg, M.D., MPP mfriedbe@rand.org

## Development of the SHARApproach

Addressing Barriers Schared Decision Making Identified by Formative Research During the Development Phase

Alaina Fournier, Ph.D.

Office of Communications and Knowledge Transfer Agency for Healthcare Research and Quality (AHRQ)

#### Presentation objective

- Œ] , ZY [• -basedimitiative to promote:
- fShared decision making when SHAR pproach
- fHow theprogram was developed to address common barrier to shared decision making



# Relevant Financial Relationships None

## The Agency for Healthcare Research and Quality

- AHRQ is a Federal agency that is part of the U.S. Department of Health & Human Services.
- AHRQ works to produce and disseminate evidence to make health care safer, of higher quality, more accessible, equitable, and affordable.

#### Patient-centered outcomes research (PCOF

The Affordable Care Act directs AHRQ to disseminate a implement patient-centered outcomes research (PCOR).

#### PCOR is a type of research that:

- Assesses the effectiveness of preventive, diagnostic, therapeutic, palliative, or health delivery system interventions
- Compares the benefits and harms of available intervention
- Aims to find out how well interventions work in everyday practice settings, not just in clinical trial settings
- Focuses on outcomes that matter to people

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Synthesize PCOR hrough syste reviews and comparative effective reviews

TranslatesPCORindings into plain-language resources foration and health careprofessionals to support decision making

DisseminatesPCORbased decision aids to those who needhem (www.effectivehealthcare.ahrq.g)v Goal: Improve health care quality and patient health outcomes through

 $,ZY[\bullet \mu \check{s}]vP\check{s}Z \mu \check{s}\}$ 

Project launched in 2013

#### Identified barriers for patients

- `Commonthemesidentified (literature review)
  - f Not knowing that they can and should be olved
  - f Health literacy/numeracy barriers
  - f Cultural issues
  - f Geographic/demographic variables

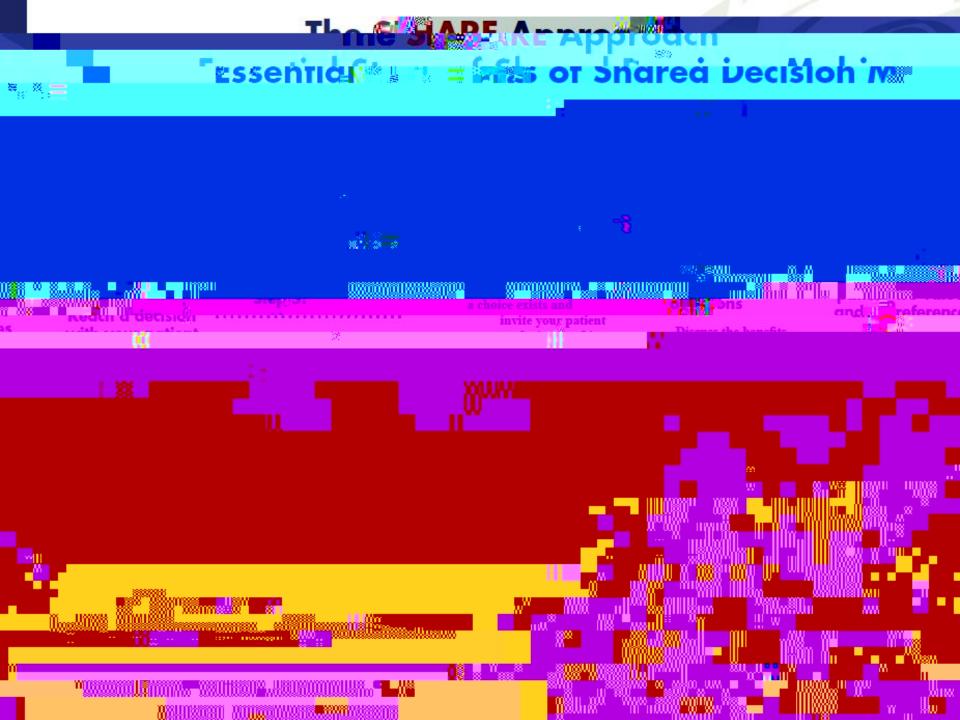
#### SHARE Approach

Training design facilitators for patient barriers

Barrier	Design Facilitator
Not knowing that they have a role to play	
Health literacy and language barriers	Inclusionof a communication module that addresses:  ‡ Role of health literacy, including tools and resources of universal precautions
Cultural issues	<ul> <li>Working with medical interpreters</li> <li>Cultural competency strategies</li> <li>Healthnumeracy</li> <li>Teachback with shared decision making</li> </ul>
Demographic variables	Implementation module with multiple examples of how hared decision making can be implemented in the practice setting including:  ‡ Examples of a variety of ways to deliver decision aids

## Training resources

Shared decisionmaking toolkit on the AHRQ



## The SHARE Approach Train-the-Trainer Workshop

Consists of four modules and a training module (~6.25 hours of training)

Module 1: Shared DecisionMaking

Module 2: Accessing and using PCOR Resources

**Module 3: Communication** 

Module 4: Putting Shared Decision Making Into Practice

TrainingModule

#### Ongoing support from AHRQ

AHRQprovides ongoing support activities for participants of the workshop.

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fSHARE Approach Webnferences
```

fTechnical assistance to workshop trainees

fSHAR Approach Learnin detwork (coming soon!)

#### The SHARE Approach

All Effective Health Came aterials described here may be found} v , Z YEffective Health Care Web site:

http://effectivehealthcare.ahrq.go/v

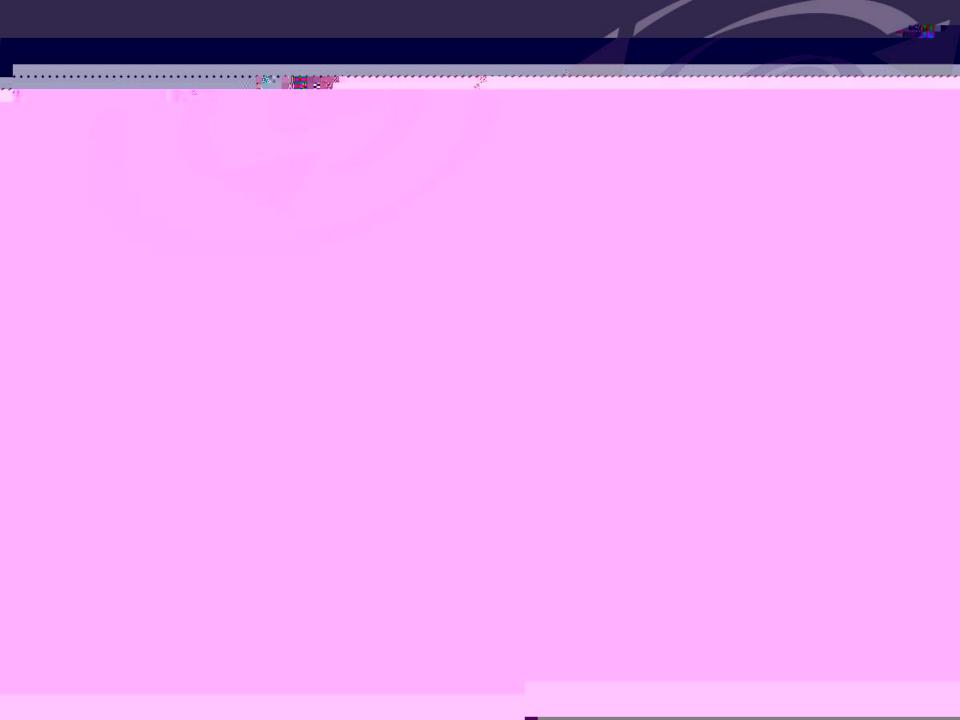
Shared decisiomaking tools and resources are available on , ZY[• •Z Œ -makjing] Toolkit Web site:

http://www.ahrq.gov/shareddecisionmaking/

The SHARE Approachteb sitealso contains information about

#### **Citations**

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Please address your questions § oo W v o] • § • \_ ] v § Z dropdown menu.

Select ^ ^ v\_to submit your question to the moderator.

Questions will be read aloud by the moderator.

SHARE@ahrq.hhs.gov

